

# 18 year

## relationship with CVS/caremark

## Midwest Business Group on Health, Employers Health and CVS/caremark®: A Smart Choice

Members of Midwest Business Group on Health benefit from collective strategy and group purchasing solutions that save time sourcing providers and save money on high-quality health services and products.



Approximately

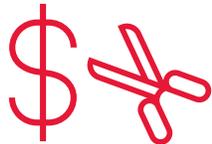
# 119

plan sponsors in  
30 states



# 650K

lives



# 900M

discounted spend in 2015  
(projected)<sup>1</sup>



# 83.5%

generic dispensing rate  
January-May 2015<sup>2</sup>

### CVS/caremark offers an industry-leading approach:

- Market-competitive financial guarantees year-in and year-out
- Plan design flexibility – no forced programs
- Multiple retail network options, including a broad network of more than 67,000 retail pharmacies
- 100% claims audit conducted by an independent third-party
- Implementation support and planning
- Data analytics and reporting support

A solid team with pharmacy benefit management experience helps members find strategies that maximize savings and care.

As many employers work to find solutions to slow their health care spending, the unique relationship between Midwest Business Group on Health, Employers Health and CVS/caremark is a smart choice to help control the rising cost of health benefits.



### For More Information

To learn more about how Midwest Business Group on Health, Employers Health and CVS/caremark can benefit your plan, please contact your Midwest Business Group on Health representative.

1. Employers Health, January 2015

2. CVS/caremark Analytic Consulting Services, January-May 2015

# Midwest Business Group on Health, Employers Health and CVS/caremark®: A Smart Choice



## Savings

The realized savings over time is greater than most plans can achieve on their own.



## Dedicated

account and clinical management



## Designated

customer service and implementation teams

### Value-added Benefits

- Centralized contracting, managed by the Employers Health legal team and supported by outside consultant expertise
- Annual market check negotiations ensure your plan benefits from updated pricing and contractual terms
- A 100% annual claims audit ensures CVS/caremark is compliant with the contract
- Contract performance management, including reconciliations of performance guarantees, rebates and pricing guarantees
- Pharmacy experts provide analysis and advice on plan performance and future strategy
- A focus on participant happiness with proactive vendor management initiatives and participant satisfaction surveys

### CVS Health – Helping People on Their Path to Better Health

As a pharmacy innovation company with an unmatched breadth of capabilities, CVS Health continually strives to improve health outcomes and lower plan costs. CVS Health is reinventing pharmacy to provide caring expert guidance, new cost-effective solutions, and even more convenient access to care. You might not expect this from a pharmacy or a PBM, but you can expect it from a pharmacy innovation company. That's CVS Health – helping people on their path to better health. It's our purpose, our promise, our passion... every day.

CVS Health helps people on their path to better health with programs that get the medicine right – helping ensure evidence-based, cost-effective pharmacy care – and get the behavior right – engaging members using the best of science and consumer insights.

**CVS/caremark™**

**CVS/pharmacy®**

**CVS/minute clinic™**

**CVS/specialty™**

 **CORAM.**  
CVS/specialty infusion services

**Accordant**  
A CVS Caremark Company